

## KALEESHWARAN. V

Deputy Manager Sourcing & Logistics - Automotive – Chennai

**(Indirect Procurement &, Packaging Development, Cost control)**

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### Key skills

- ▲ New Packaging Design Development to Spare Packaging for Export and Domestic Requirement.
- ▲ Packing cost reduced from 3 % to 2.4% on sale value
- ▲ Reduce the Plastic usage 20 % of previous year over all consumption Of Plastic
- ▲ Develop to implemented new branding packaging new project spare parts (J1A/J1D/J1C)
- ▲ New Packing method Development as per Customer requirement
- ▲ Packaging change over plan preparation & Project management
- ▲ Packaging Development, Cost Reduction & cost controls of Packaging
- ▲ Implemented the EPR details for polycovers packing
- ▲ Day to day delivery, Supply & packaging issues handling with Suppliers & customers.
- ▲ ISO/TS 16949: 2009 &ISO14001/Packaging cost working every Spart Parts
- ▲ 5S, 3C, TPS, JIT, GRN, MSS, LOC, WIP, 7wastes, SAP HANA 7.2.
- ▲ POKA YOKE, Kaizen, ASN, Kanban, Visual & FIFO Storage Systems
- ▲ PDS Preparation/New Project Packaging approval/Artwork validation/Sample Validation.
- ▲ Packaging Materials Sustainability and Recycling training completed **Indian Institute of Packaging**
- ▲ Packaging Rules and Regulations for the Export of Dangerous Goods training completed **Indian Institute of Packaging**
- ▲ Packaging Materials Packaging Exports training completed **Indian Institute of Packaging**
- ▲ Packaging Materials Engineering and Electronic Goods training completed **Indian Institute of Packaging**

### Software

SAP SD, G-Part, G-Top, SRM Portal, Other tier-1, SAP HANA 7.2. MM /ASN/SAP MM

### Process knowledge

▲ Lead Indirect material Procurement Planning/Development, Vendor Development, Packaging Quality handling, Customer (overseas) interface for all issues and improvement, in-house Packaging materials maintenance, PDS Preparation, Packaging Inward & Inventory management

### Experience summary

- **Royal Enfield -Unit of Eicher Motors India Ltd** – From 2016 to (At Present)
- **STI SANOH India Private Limited** – From 2010 to 2016 (5.5 Years)
- **Koyas Fasteners India Private Limited** – From 2008 to 2010 (2+ Years)

### Promotions from organizations

- 1) **Royal Enfield** – Joined as a Senior Engineer– Two promotions received
- 2) **STI Sanoh India Ltd** - Joined as officer – One Promotion received

## **Most proud of**

- 1) Eliminated the Thermocol, wooden / Foam Packaging, Developed the Carton Packaging.
- 2) Cost saving **2.34 core** achieved 2022/2023. Successfully achieved the cost saving target 11% every year.
- 3) EPR Systems implemented Plastic Packaging /Worldwide Packaging labeling requirement implemented
- 4) ECO friendly Packaging implemented (Paper pad, Paper Mould, Paper Bag, carton shredder)
- 5) 100% Returnable packing for motorcycles Spare Parts – Polyester fabric with Foam inserts
- 6) legal metrology requirement implemented MRP label
- 7) All category Packaging Material automated Plant Vendors Developed

## **Achievements**

- 1) Cost saving 2.34 crore achieved 2022/2023 from **ROYAL ENFIELD**
- 2) Best Cost saving award for the year 2022 from **ROYAL ENFIELD**
- 3) Cost saving around 50 lacks (Pack quantity increase, Re-use the plastic material, rework the rejection Part & packaging method changed) by **STI SANOH**
- 4) QCD Award for the year 2014 from **RENUALT NISSAN**

## **R&R- Royal Enfield -Unit Of Eicher Motors India Ltd**

**Responsible for** Indirect Procurement /Packaging & Vendor Development /Consumable cost control

## **Experience at STI SANOH INDIA PRIVATE LTD**

**Customers:** RENUALT NISSAN, ISUZU MOTOR

**Reporting to; Head Marketing**

**Designation-** Officer

**Responsible for–** Stores, Packaging, Dispatch

## **Indirect Parts Procurement /Vendor Development/Consumable Management R&R**

- ▲ Heading the complete for purchase Procurement operations involving Supplier & production scheduling achievement of all set targets At Individual & organizational level.
- ▲ Material planning, Receiving, Scheduling, To Identification of Key & critical items)
- ▲ Ensure all Production Lines should run smoothly and should not stop due to material non availability
- ▲ Supplier / Delivery Issue / capacity Issue / commercial Issue solving in every month.
- ▲ To identify & evaluate the supplier monthly performance /Quality rating /Delivery rating /Response Level
- ▲ Lead the Purchase Objectives Action plans, Cost reduction targets, Develop Low-Cost Alternative Source
- ▲ Development & consolidation of packaging suppliers based on capabilities and competitiveness
- ▲ Maintain the Minimum Stock level of BOM in co-ordination with all Vendors
- ▲ Schedule Adherence information sent to Suppliers Monthly (Schedule Vs Achievement)
- ▲ Build a good network with supplier base in order to bring in latest technologies and concepts
- ▲ Handled 47 vendors (Chennai/ Bangalore/Delhi) for Packaging related activities
- ▲ Conducting Meeting for repeated Quality Issue & delivery failures
- ▲ 2W Spare Parts packaging design concept based on requirement considering the logistics,

Cost aspects & order quantity

▲ Monitoring Rejection trend and make action to reduce the rejection cost.

**Packaging New design Development & cost control –R&R:**

▲ Packaging designing and development for new project (Carton, Bin, Trolley, Pallet).

▲ New project Packaging Developed (J1-A, B, C) done without any packing concerns.

▲ To control the plant packaging issues (Durable, Expandable and Re-Export).

▲ Developed the New design for the New project Spare Parts Packaging

▲ Maintaining parts parameter as per approved PDS

▲ Convert to Manual packing and automation packing to fast moving Parts.

▲ Expertise in overall Packaging development by handling the packaging for fragile parts Painted parts and Engine parts

▲ New packaging design by analyzing product specifications from drawings

▲ Adopting innovative design considering material handling, environment concepts.

▲ Visit all the suppliers for packaging validation, development, improvement, knowledge sharing/gaining, SNP increase and cost reduction ideas.

▲ Monitor the Developed Packaging customer feedback & field compliant

▲ Develop the Packaging for Domestic and Export Legal & Sustainability requirement.

**Experience at Koyas Fasteners India Private Limited - Chengalpattu**

**Designation** – Warehouse Trainee

**Responsible for-** Store & Dispatch (Fasteners Mfg.)

**Language**

Tamil	● ● ● ● ●	English	● ● ● ● ●	Japanese	● ○ ○ ○ ○
Telugu	● ● ○ ○ ○				

**Education**

▲ MBA Logistics Management at Alagappa University – 70 % -2021

▲ B.COM at Madras University with 51% - Apr 2010

**Personal details**

Father name : G.Venkidasamy

Date of birth : 28/04/1989

Natal town : Virudhunagar

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Date &Place:

(V.KALEESHWARAN)